



Landstack - Business Development Manager - £25,000 + commission

Poulton, Cirencester, GL7 5JB, Monday - Friday

You'll be working to source, prospect, qualify and close new business.

Target new businesses by proactively reaching out to potential customers, qualifying leads and arranging meetings with development companies across the UK.

- Generating new leads through a combination of avenues like LinkedIn, cold calls/emails, your own network to keep generating a pipeline of interested customers.
- Keeping up to date with the platform and influencing new features.
- Creating strategies to optimise performance to keep getting better results
- Working with Will (Business Development Lead) and Molly (Business Development Manager) to help build lead generation strategies and tactics to improve the quality and quantity of leads
- Involved in the creation of a whole new product avenue that Landstack will offer.

Competences:

- Organisation and planning
- Customer focus
- Confident interpersonal skills
- Work well in a team environment

