

ROYAL AGRICULTURAL UNIVERSITY – STUDENT/GRADUATE JOB VACANCY



To enable placements/vacancies to be advertised correctly please complete the following:

Name of Employer: John D Wood & Company

Vacancy Type: Full Time / Permanent

Full-time/Part time : 41.25 – Monday to Friday 8:45 to 6.00pm with 1 hour break, Saturdays as per branch rota

Start date: Negotiable

Background:

We are currently recruiting Sales Negotiator roles within Central and South London.

If you feel you have the drive and relevant experience to join one of our thriving branches please get in touch!

Our employees are meticulous, highly professional and well-trained, with a thorough understanding of the property market in their local area. We have a track record of success in marketing at a national and international level, with over half of our business coming through referral and recommendation. Trusted for Generations, we have specialised in selling residential property in London and South of England for more than 140 years

<https://www.johndwood.co.uk/>

The Role: The successful Sales Negotiator will be responsible for:

- Meeting and registering new applicants.
- Maintaining regular contact with vendors and applicants, noting all correspondence and communications.
- Maintaining goodwill, establishing trust and building long lasting relationships with clients.
- Arranging, organising and conducting viewings.
- Negotiating offers on behalf of clients.
- Having an in-depth understanding of the local market place.
- Working closely with the Manager to identify new business opportunities.
- Achieving daily and weekly targets.
- Working collaboratively across all departments and referring business where necessary.

Degree: Educated to at least A Level standard

Permanent/temporary: Permanent

Location: Southfields, Parsons Green, Wimbledon, Wandsworth, Chelsea Green, Primrose Hill.

Personal requirements:

- Excellent organisational and prioritisation skills
- A professional, ambitious and enthusiastic approach with a desire to learn
- The ability to work on your own as well as in a team
- The ability to build rapport and develop long standing relationships
- The capability of working effectively under pressure and in a fast changing environment
- Exceptional written and verbal communication skills
- Full and clean driving licence
- Experience of Microsoft Office suite and Outlook.

Other requirements: must have the permanent right to work in the U.K

Salary/Package: Basic salary, 17k , car allowance, commission structure, guaranteed initial funding for 3 months.

How to apply: Victoria.henson@countrywide.co.uk

Contact Name and Position: Victoria Henson, Recruitment Partner

Email Address: Victoria.henson@countrywide.co.uk

Telephone Number: 07715 421547

Closing Date for applications: 12 June 2021

The Royal Agricultural University makes no representation with regard to the advertised position referred to above. Students should make all reasonable enquiries to satisfy themselves as to the safety and suitability of the advertised post. Whilst the University makes all reasonable attempts to ensure that the details referred to are correct it accepts no liability of whatever kind as a consequence of any information that may be out of date or incorrect.