

## GRADUATE AND PLACEMENT RECRUITMENT

Candidate Pack 2020

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I have had a fantastic year working for JM Osborne Rural & Sporting. The wide range of work coupled with the amount of time spent out of the office on the various managed Estates has meant that I have had the best placement I could have asked for. I have had to work hard but have been involved in all aspects of the firm and have been given a high level of responsibility.

#### Rory Hodgson Bsc

Harper Adams University, Rural Enterprise and Land Management, Placement Student 2017-18, who is happy to be contacted to discuss the work he did with the firm.

## **ABOUT THE COMPANY**

JM Osborne Rural & Sporting is a Firm of Surveyors and Land Agents, involved in a very wide range of rural work, including the purchase and management of Farms and Estates, professional work including rural valuations, compensation schemes, farming, forestry, HLS and other grant schemes, employment issues, consultancy on a wide range of rural issues, litigation support and Expert Witness work. In short, we do a wide range of work to do with rural property.

We are also known as the leading Firm of Sporting Land Agents managing Sporting estates and Shoots across the Country and undertaking associated professional work.

We have concentrated on building a small practice focusing on Rural, Professional and Sporting work. In these areas we are both well-known and very well respected.

We have a strong work ethic and undertake a huge variety of work in all areas of the UK. We have a national reputation but remain a niche practice; completely focused on delivering an extremely high standard of client care in our chosen areas of expertise.

Our Graduate and Placement students will be involved in all aspects of the business and will gain a wide range of experience. They will get out what they put in. The more enthusiastic, hardworking and personable they are, the more responsibility, involvement and enjoyment they will get from the job.

Mark Osborne Managing Director





## **TYPES OF WORK UNDERTAKEN**

We have three specific areas of expertise;

# RURAL **PROFESSIONAL SPORTING**

## **RURAL**

We are first and foremost Land Agents who manage a wide range of rural property. The company has over 25 years' experience managing Rural Estates and Farms. The breadth of our work is considerable, both in terms of geography and the type of property; from Scottish Sporting Estates to Lincolnshire arable Farms, from Hill farms in North Yorkshire to Dairy Farms in Wales and everything in between!

- Our Rural work covers;
- Farm and Estate purchases
- Farm and Estate Management (including the management of let properties)
- HLS and other Conservation Schemes



## **PROFESSIONAL**

We have a hands-on approach to our work and have been, and continue to be involved in a very wide variety of Professional work. This includes valuation of all types of rural property including Farms, Estates, Sporting Rights and Leisure businesses (from visitor attractions to wedding venues, farm shops to inland marinas, and much more).

We are also, because of our involvement in running our own rural businesses, uniquely qualified to give advice to other rural businesses, including when and where diversification works and all the problems owners and operators will face with planning, funding, building, staffing and marketing.

## **SPORTING**

JM Osborne Rural & Sporting is perhaps the largest Firm of Sporting Land Agents, with an enviable reputation across the Country for dealing with Shooting and Fishing work.

We specialise in Sporting Estate Management to include Sales, Purchases, Management and Lettings. Our team of Land Agents manage some of the most successful Sporting Estates in the country including Grouse Moors in England and Scotland and Pheasant/Partridge Shoots across the UK. We also undertake a wide variety of Sporting work to do with:

- Optimising returns from Grouse Moors and Low Ground Shoots
- Compensation
- Joint Ventures
- Future Planning
- Conflict Resolution



## THE TEAM

#### Mark Osborne FRICS, FAAV, MBAE

Mark Osborne is founder and Managing Director of JM Rural & Sporting and has been a qualified Chartered Surveyor and Land Agent for nearly 40 years. He trained on two large traditional landed estates (Chatsworth and Castle Ashby), before spending 11 years, (9 of which as a Partner), with a rural practice firm on the English/Welsh Borders.

Mark is a Fellow of The Royal Institution of Chartered Surveyors, a Fellow of the Central Association of Agricultural Valuers and a Member of the British Academy of Expert Witnesses.



#### Will Robinson BSc (Hons), MSc

After a Masters Degree in Rural Land Management, Will joined JM Osborne Rural & Sporting. He specialises in Rural Property Management as well as BPS, HLS and other grant scheme work. Will has an excellent understanding of fully integrated Estate management systems.

Since 2013 Will has become heavily involved in the management of some of the country's finest Sporting Estates.



#### Will Southall BA (Hons), MSc

Having been brought up in the countryside, Will has always had a passion for the rural environment and country sports. Will joined JM Osborne Rural & Sporting in 2014 from Newcastle University where he studied Geography. Having joined JM Osborne Rural & Sporting, Will quickly completed a distance learning Masters Degree in Rural Estate and Land Management whilst continuing to work full time. With a keen eye for detail, Will is responsible for the delivery of a wide range of professional and Estate management projects, ensuring their completion on time and within budget.

In addition and alongside his day to day management of some of the country's leading Estates, Will works closely with the industries regulatory bodies advising Estate's on best practice, training and Health and Safety matters.



#### **Oliver Severn BSc (Hons)**

Ollie was bought up in the Cotswolds where he developed a love for country sports. Ollie is our newest recruit to the team having graduated from the Royal Agricultural University in 2019. Since starting with us, Ollie has travelled around the UK furthering his knowledge of rural land management on both sporting and non-sporting estates. Moreover, Ollie is actively involved with William Powell Sporting, and looks forward to further developing relationships with shoots around the country in the offseason.







## WILLIAM POWELL AND WILLIAM POWELL SPORTING

JM Osborne Rural & Sporting is part of a unique small group of companies based at the same location in Banbury;

#### WILLIAM POWELL since 1802

William Powell is one of the UK's premier Gun, Shooting Accessories and Country Clothing Businesses. William Powell's mail order catalogue is the oldest in the countryside sector and is acknowledged as one of the best in its field, with over 300,000 being distributed twice annually. Working for JM Osborne Rural & Sporting, you will have the opportunity to gain experience in how such a business works as well as help out at events such as The Game Fair.

## WILLIAM POWELL

#### The Ultimate **Sporting Agency**

William Powell Sporting is a sporting agency offering a wide range of sporting activities to UK and overseas clients. It lets shooting all over the country on Estates that JM Osborne Rural & Sporting manage, as well as many others. Whilst specialising in Grouse, Pheasant and Partridge shooting, the company also offers Wild Boar hunting, Deer stalking and more! Whilst working for JM Osborne Rural & Sporting, you will therefore have the opportunity to work alongside the UK's leading sporting agency.

Through both companies you will gain unique experience in understanding how successful businesses run and develop.





Rural · Professional · Sporting

### **CONTACT INFORMATION**

To apply, please address your covering letter to **Mr M Osborne**, include your CV and email to **James Fenwick** at jobs@jmosborne.co.uk

Interviews will be held at the company's offices in Banbury. Please refer to the placement advert on the Harper website for application timescales.

**JM Osborne Rural & Sporting** Carrs House, 1 Tramway Road, Banbury, Oxfordshire, OX16 5TD

Telephone: 01295 277197

For more information please visit: jmosborne.co.uk

For general queries, please contact either:

Will Southall Graduate Employment wills@jmosborne.co.uk

James Fenwick Placement Queries jamesf@jmosborne.co.uk