

www.agrifrontier.com

## **AGRI BUSINESS FINANCIAL CONSULTANT - NIGERIA**

Agri Frontier are an Agri Investment and Advisory firm that specialises in helping to create world class farming and integrated agri businesses across the value chain, with a focus on frontier markets, particularly Africa.

Agri Frontier work with clients to provide innovative solutions to food security, economic and environmental sustainability in challenging environments and provides the following key services:

- Development of strategy and business plans, including financial modelling
- Feasibility studies for new agricultural projects
- Assisting businesses to become "investment ready" (expansion capital or outright sale) in order to raise finance (grant, debt and equity), and support thereof
- Identification of investment opportunities within the agricultural sector for a range of investors
- Merger and acquisition services, including commercial due diligence and valuations of agri businesses
- Agricultural research and policy advisory
- Business Development Support (BDS) and Technical Assistance (TA)

Typical clients range from family owned to corporate farming businesses in Africa as well as Impact, Developmental and Private Equity investors.

## **Key Aims & Objectives:**

Based in Ibadan, Nigeria, the position is to help grow the investment and advisory business, assisting with existing clients and securing new ones. Regional travel to West African countries is a requirement, together with occasional international travel. Typical work may involve:

- Preparing fund raising proposals and tenders
- Feasibility studies for new agricultural projects
- Creating financial models and business plans for agri businesses
- Company valuations for agri businesses
- Supporting fund raising for agri-businesses, presenting opportunities to developmental, impact and private equity investors

## The ideal candidate should have the following attributes:

- a combined passion for Investment/Finance/Business
- be commercially aware and analytical
- a knowledge of agribusiness is essential
- relevant accounting/financial qualifications is essential
- possess excellent report writing skills
- financial analyst experience/qualifications would be an advantage
- possess a bachelors degree essential, an MBA would be an advantage

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