

ROYAL AGRICULTURAL UNIVERSITY – STUDENT/GRADUATE JOB VACANCY



To enable placements/vacancies to be advertised correctly please complete the following:

Name of Employer: Mole Valley Farmers

Vacancy Type: Full time permanent

Full-time/Part time : 40 hours per week, 8 hours per day – Monday to Friday

Start date: As soon as possible

Background: We are the UK's leading agricultural supply and rural retailing business. Originally founded in 1960 by a small group of farmers who joined together to form an agricultural buying group, we have grown to offer a complete suite of in-store, on-farm and online services, inspired by our commitment to UK agriculture and the wider rural community.

We are proud to remain 100% owned by farmers and we maintain our cooperative ethos. We work for the greater good of our farmer shareholders, helping them to improve their productivity, profitability and sustainability. This is underpinned by industry-leading knowledge, value for money products, high levels of service and efficient manufacturing sites.

Our presence in the market creates a highly competitive pricing environment which aims to stop others profiteering at the expense of our farmer shareholders and customers.

Whilst we are a membership organisation, with over 9,000 farmer shareholders and 61,000 country members, we are proud to serve our rural communities more widely. We are open to everyone, working hard to provide exceptional value and service to all our customers.

Direct Link to Apply: <https://molecountrystores.current-vacancies.com/Jobs/Advert/3833851?cid=1221>

The Role: We have an exciting opportunity for a Business Development Manager to join our team, covering the Cirencester and Bath area. This is a full-time, field-based role where you will manage existing accounts, acquire new business, and provide on-farm support for feed, fertiliser, and other agricultural supplies. Your previous sales experience in the agricultural sector and knowledge of the territory will be invaluable.

What you will be doing

- Develop sales in line with set targets across our portfolio of agricultural products and services
- Understand and promote the range of products and services we offer
- Collaborate with colleagues across the Mole Valley Farmers Group to maximise benefits for all
- Play a key role within the wider team and the overall business, attending business review meetings and training as required
- Serve existing clients and develop new accounts

Degree: Agricultural

Permanent/temporary: Permanent

Location: Field based role - covering the Cirencester and Bath area

Personal requirements:

- A strong understanding of agriculture and empathy with the farming community
- Financial acumen to structure deals, use finance tools, and close deals on high-value capital equipment
- Interest in current and future precision technologies
- Experience in farm management is a plus, provided you are motivated by achieving sales success
- Well-organised, self-motivated, and capable of thorough territory coverage
- Good IT literacy, with experience using systems to aid sales and familiarity with Microsoft Office applications

Other requirements:

Salary/Package: Salary dependent on experience

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Visit our website: [Careers](#) | [Mole Online](#)

Contact Name and Position: Tara Pettigrew, Resourcing Advisor

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Closing Date for applications: 6th September 2025 - please note, this vacancy may close prior to the expiry date if we receive a suitable number of applications.

The Royal Agricultural University makes no representation with regard to the advertised position referred to above. Students should make all reasonable enquiries to satisfy themselves as to the safety and suitability of the advertised post. Whilst the University makes all reasonable attempts to ensure that the details referred to are correct it accepts no liability of whatever kind as a consequence of any information that may be out of date or incorrect.